

## In this edition:

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- Keestrack World Dealer Meeting report
- The new \$175: big screen, compact size
- Dealer network around the world
- Join the Keestrack community











# **EDITORIAL**

#### **Positive vibes**

... although we have some way to go, we see some positive signs of an improving economy around the world.

Some things we have picked up:

The interest at trade shows is much higher compared to the last few years. At the ConExpo trade show in Las Vegas, USA, we got double amount of visitors compared to the previous show.

Also at the Samoter trade show in Verona, Italy, the interest had grown. This gives a positive sign the economy is moving in the right direction.

Our order book has grown over the past 6 months which is a positive sign for us as a company and the economy in general. It shows our customers have a positive view on the future and their expectations.

We can only hope the economy will keep on growing and the financial sector will make it easier to provide loans to people who want to invest in their business and machinery.

I trust you will read this newsletter with interest and you will see where Keestrack makes their investments:

- in people: knowledge sharing with dealers around the world and all Keestrack employees to help our customers solving crushing and screening needs
- in product innovation: redesigning current products and designing complete new products to provide solutions in the screening and crushing industry
- in quality: changing design and production methods to ensure a top quality product at competitive prices
- in service: by providing knowledge, parts and after sales service via our dealer network or direct
- in the environment: by using economic drive systems with less emission

Best regards,

**Marcel Kerkhofs Editor "On Track"** marketing@keestrack.net



"positive signs of an improving economy around the world"

## **Designed to simplicity**

Keestrack builds reliable and highly effective crushing and screening equipment but so do many others I hear a lot of people say.

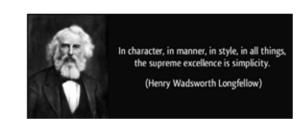
Well. do they?

Yes, also our competition deserves a pat on the shoulder from time to time but Keestrack differentiates by innovating all the time and not only when a new product is released. If we believe we can improve one of our machines we do not wait until the new type or version will be released but we implement it right away.

We admit this sometimes results in surprised looks as details on the machine can suddenly look different but we always want to keep moving forward, keep improving our products and make the best possible machine on the

Simplicity is essential in designing our products.

Simplicity has been described by some people and been recognized its importance.



ubtracting the obvious

not when there is nothing more to add, but when there is nothing left to take away.

Our simplicity design is not to make our products as simple as possible but make it sophisticated, using technology to the maximum. Resulting in a product which is easy to use and to operate, easy to maintain and to access for replacing wear parts and repairs.

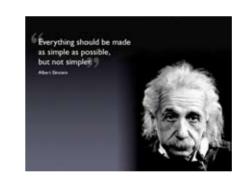
The new Relytec control panel is an excellent example of this. It simplifies operation and maintenance.

Using technology to have lowest possible costs per produced ton of material. Technology to save fuel by using load sense hydraulic system or an electric drive system.

So if you ever find anything which can make our equipment easier to use please let us know how we can make your life simpler!

Our engineers are happy to keep it simple.







# **NEWS** flash



The new updated brochures have been printed and are available.

Just contact us and let us know if you need any by sending an e-mail to: info@keestrack.net



Keestrack is also on Facebook. So please follow us on social media. We are expanding this media as it is quick, fun and easily accessible. Let's connect and make the link: www.facebook.com/Keestrack



Our website is always up to date and contains loads of information. Download our brochures, look at our product information with videos or visit our used equipment section.

But surely check out the new video on the main



OMtrack spa in Italy, has changed its name to Keestrack-OM spa

Keestrack group has expanded and has its brand new Engineering office in Austria. Obviously called Keestrack Engineering. Here they design the machines. Also support is given to Area Managers and Dealers on specialized applications or product flows in a production line of machines. Our experience, your key to success!





## **World Dealer Meeting summary**

150 dealers and sales staff from 38 countries attended the Keestrack **World Dealer Meeting in Austria on** the 19th and 20th of March 2014. The Keestrack dealer meeting was followed by 4 successful Demo Days to show all new product developments to the dealers and their clients. The event has been supported and mostly logistical organized by the Austrian Keestrack dealer, ing. erwin hofstätter **GmbH**, and took place in the Hengl Quarry in 3721 Limberg, Austria.



**Keestrack Group President Kees** Hoogendoorn gave a detailed overview of the product range of Keestrack mobile crushing and screening equipment and all the current novelties and upcoming product innovations.



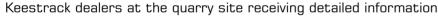
Kees Hoogendoorn explaining the new Relytec control panel which will be installed on all machines to simplify perations and maintenance

Dealers were impressed with the competitive advantages and innovations of the Keestrack Group products and the company's drive for quality and excellence.

All meetings were accommodated in the quarry to be able to see the mobile crushers and screeners at their best, performing live in several applications as "seeing is believing! "









Destroyer 1011 in asphalt Destroyer 1313 in concrete



19th and 20th March, Limberg, Austria

The Keestrack Group crushers, screens and stackers had been set up in several applications like concrete, asphalt, demolition waste and the tough Austrian Granit.

On show were several innovations of the Keestrack group machinery.

Keestrack's design and innovation team suited considerable quantities of equipment to recent market requirements. Dealers and customers were presented with novelty or upgraded stackers, screeners and crushers.

#### **Stackers**

- New track mobile stacker, 800 x 18000 mm in Diesel hydraulic drive, Diesel electric drive and in dual drive configuration.
- New track mobile stacker, 1000 x 23000 mm in Diesel hydraulic drive, Diesel electric drive and dual drive configuration



Stacker 8-18



Frontier in demolition waste



Apollo & Novum in Granit

#### Screeners

- New S175 scalper/screener with screen area of 1500 x 5000
- New S175 and Novum scalper/screener with quick removable right side conveyor which is also exchangable to the left side as
- New Relytec-control panel for simplified operation and
- Most screeners are available with Diesel hydraulic drive (ECO FS = Fuel Saver) and Diesel electric drive (ECO-EP = Electric powered) with or without external connection

#### **Impact crushers**

- New compact Destroyer 1011, below 30 ton with after screen and oversize return conveyor
- New Destroyer 1113 with new Rotor concept and swiveling oversize return conveyor usable as well as stockpile conveyor
- New Destroyer 1313 with new Rotor concept and swiveling oversize return conveyor usable as well as stockpile conveyor

#### **Jaw crushers**

- New Argo crusher 1000 x 600 mm below 30 ton with new upgraded crusher setting technology
- New Apollo crusher 1050 x 730 mm with new re-designed crusher and feeder for hard natural rock applications.
- New remote control concept enabling the jaw crusher to restart with a full crushing chamber

Keestrack further announced their cooperation with Binder, Austrian manufacturer of the Bivitec-screen. Shortly Keestrack will introduce the new track mobile screen - GIANT- with a Binder 1900 x 6000 mm screening unit!

Keestrack announced as well their cooperation with BHS-Sonthofen. Keestrack and BHS-Sonthofen are in the process of establishing a cooperation between the two companies to develop a track mobile VSI crusher with the know-how of both companies integrated. On display during the event was a BHS VSI-crusher RSMX 1222 unit.

### **Showcased @ World Dealer Meeting**



















S175, Explorer 1800, Frontier ECO EP+ & Stacker EP+ Destroyer 1113 & Explorer 1800

Combo & Argo





### New \$175 big screen, compact size

Proven advanced technology for tremendous fuel economy combined with great productivity.

The \$175, with its giant 5000 x 1500 mm screen, may be fully equipped with numerous options in order to suit numerous applications like:

- Pre- screening/scalping
- Screening heavy over-burden
- Recycling landfill and construction waste
- Top soil and many other products
- Separation of "sticky" aggregate
- Construction and demolition
- Screening behind or before a crusher
- Sand and gravel
- Quarrying and mining
- Coal
- Wood

The \$175 with its 5000 x 1500 mm screen, can easily be changed from a 3 to a 2 way split screener if needed and save logistic costs!

Also the right side conveyor can be placed on the left side.

The Relytec control panel simplifies operation and maintenance.



#### Your choice of drive

**ECO-FS (Fuel Saving)** 

The Diesel engine with low emission norms combined with the load sense hydraulic system ensures minimum impact on the environment. Load sensing hydraulic saves 4 to 6 l of Diesel fuel an hour. With 1000 annual operational hours your savings can exceed 5.000 l of Diesel fuel.

ECO-EP (Electric Powered) and ECO-EP+ (with external power connection)

The Electric powered \$175 can operate:

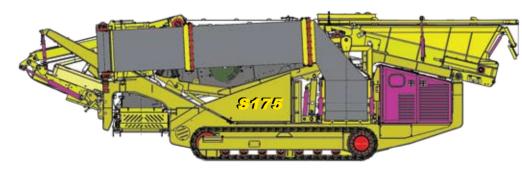
- autonomous to the Diesel powered generator (genset).
- by connecting to the electrical mains
- by connecting to an external generator.

Operating results are of the same high quality as the ECO-FS model however maintenance and operating costs are considerable lower.

The fuel costs are drastically reduced by switching to the Electric Powered version. 33% fuel savings can be achieved when powered by the onboard Genset.

When making use of external electricity from electrical mains savings can be up to 70% and emissions are reduced to a minimum.



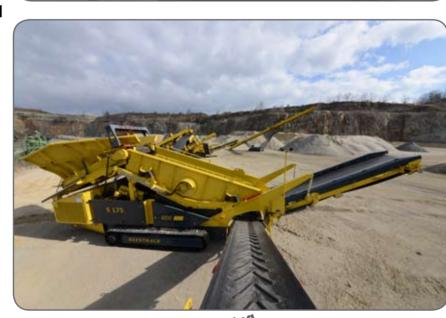


Transport height
Transport width
Transport weight
Transport length

3.130 mm 2.812 mm/2.600 mm 34.000 kg 12.600 mm







• Scalping and precision screening
• Scalping and maintenance access
• Easy service and maintenance access
• Hydraulic lift able screen box
• Hydraulic lift able screen box
• Electric version available
• Electric version available
• Fuel Saving by load sense hydraulic system
• Fuel Saving by load sense hydraulic system
• Fuel Saving by load sense hydraulic system
• Advanced technology for low cost per ton production
• Advanced technology for low cost per ton production
• Advanced technology for low cost per ton production
• Surple but intelligent controls
• User friendly, simple but intelligent controls
• Can easily be changed from 3 to 2 way split
• Can easily be changed from 3 to 2 way split
• Can easily be changed from 3 to 2 way split
• Standard heavy duty apron feeder

### Our dealers around the world

Keestrack is happy with its loyal and knowledgeable and capable dealer network around the world. At the Word Dealer Meeting in Austria we had the opportunity to express our gratitude to the most outstanding dealers. Of course we thank all our dealers for their hard work and commitment but below some special thanks.

Our German dealer Oppermann & Fuss received the best Keestrack-OM dealer trophy as they have sold the most jaw crushers in 2013.

Fredheim Maskin, Keestrack dealer in Norway and Sweden, received the best Keestrack dealer trophy as they sold most Keestrack machines during 2013.



Peter Oppermann (left) receiving the award for selling the most jaw crushers in 2013 in their territory, Germany



Per & Svein Fredheim receiving the award for best sales of Keestrack Group equipment in 2013 in their territory, Norway and Sweden.

In future newsletters we aim to put our dealers into the spot lights. Keestrack dealers around the world are a big part of our success. In this issue we go "down under" to Australia and New Zealand.

#### New Zealand, Equip2

Equip2 is a fairly new company as it first was part of Attach2. Attach2 was the Australasian specialists in Excavator Attachments and Mobile Screening and Crushing for many years, with each operating side-by-side.

Both the Excavator Attachments and Mobile Screening and Crushing operations had grown rapidly over time. As they both take up their own unique resources this resulted in setting up 2 divisions under their own dedicated management framework.

Equip2 now exists as the dedicated Mobile Screening & Crushing professionals and all screening and crushing needs will be handled by this new specialist division at Equip2.

This ensures a better and more focused service: faster turnaround times and assistance when needed. This is very important as Equip2 needs to service very remote locations and traveling time often takes longer than the actual intervention.

Equip2 sells Screening & Crushing Equipment, both new and used. They have their own wear & service parts centre and technical support. Also customers have the option to rent screening & crushing equipment.







Argo & Explorer 1500 2-D recycling asphalt



Argo crushing Greywake from the r



Combo screening Greywake from the river

### Aust<mark>ralia, Sc</mark>reenmasters

Screenmasters Australia has been a distribution partner for Keestrack since 2005 with 30 staff and offices in 3 different Australian locations throughout Queensland and NSW. The relationship has proved to be both longstanding and productive for both companies.

Currently Screenmasters have upwards of 50 machines in stock with none proving more reliable than the Keestrack range of crushers and screens. This was evidenced recently when Screenmasters placed 10 Keestrack Frontier screens on a Queensland LNG gas pipeline project. The pipeline stretched some 540 km with Screenmasters spacing these 10 units strategically throughout, processing material 7 days a week for 12 months.

The key to the success of a project like this is reliability and of course productivity of these 'front line units', as clearly there is a lot of additional support equipment such as loaders, dump trucks, excavators and the like depending on them. Apart from the 'odd bearing and roller; the Keestrack units never let us down. They have proven themselves to be the machine of choice for this type of project and many more in the harsh working conditions of the Australian Outback.

For more information on this and other projects contact Screenmasters direct or view or website on www.screenmasters.com.au.





## Join the Keestrack community

Keestrack likes to be in touch with you, our dealers, our customers, our operators.

Stay in touch with us via all available media; our website, via Facebook or Twitter.

Sign up for our newsletters so you receive all news which has your interest first hand. Keestrack will not overwhelm you with messages but just updates on the latest news.

To receive our newsletter or our used equipment list via e-mail send us an e-mail to info@keestrack.net with your details: name, address, postal code, city, country, e-mail address and let us know your interest: news updates and/or used equipment list.

We look forward making the link to you.











